

Chris Ham
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Lennox Industries

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Dear Builder and Installing Dealers:

Lennox has a new limited warranty offering provided under the name Warranty Your Way™ that, for certain applicable equipment, provides your homebuyers the opportunity to select the extended limited warranty coverage of their choice.

Warranty Your Way[™] features the opportunity to obtain 3-year labor coverage at no additional cost. On eligible Merit® and Elite® equipment, homebuyers have an opportunity to receive the traditional 5-year parts only extension or a 3-year labor and 2-year parts extension. For eligible Dave Lennox Signature® Collection equipment, homebuyers have an opportunity to receive 3 years of labor coverage or an additional 2 years of parts only coverage (for a total of 12 years parts only).

In the best interest of all, it is a requirement to include the attached document entitled "Customer Disclosure" in the homebuyer's closing document packet. This disclosure provides important information to the homebuyer regarding their eligible equipment's registration (or, if applicable, selection) requirements. Only a homebuyer should register their equipment with Lennox, and it must be registered within 60 days after closing. Any equipment registered in a name other than the homebuyer may jeopardize the extended limited warranty, as once the type of extended limited warranty is selected (e.g., the parts only extended limited warranty or the parts and labor extended limited warranty), the selected coverage cannot be changed.

As always, thank you for your business and partnership with Lennox. Please let us know if you have any questions or concerns.

Chris Ham

WARRANTY YOUR WAY



DAVE LENHOX to COLLE	DISC Exten	ded Limited Wa	rranty (with reg	istration*)
Compressor	Heat Exchanger		All Oll - B	Labaa
	80%	90%+ & Oil	All Other Parts	Labor
12	20	LIFE	12	0
Or Choose				
10	20	LIFE	10	3
ELITE Extended Limited Warranty (with registration*)				
Compressor	Heat Exchanger		All Other Parts	Labar
	80%	90%+ & Oil	All Other Parts	Labor
10	20	LIFE	10	0
Or Choose				
10	20	LIFE	7	3
MERIT Merit Extended Limited Warranty (with registration*)				
Compressor	Heat Exch	anger All C	ther Parts	Labor
10 20			10	0
		Or Choose		

Homebuyers outside of California, Quebec, or any other jurisdiction that prohibits registration requirements to effectuate warranties must register their eligible Lennox equipment within sixty (60) days of closing date for any applicable extended limited warranty to apply.

20

For homebuyers in California, Quebec, or any other jurisdiction that prohibits registration requirements to effectuate warranties, there is no registration requirement, and the failure to register their eligible equipment does not diminish their warranty coverage. Such homebuyers of eligible Lennox equipment automatically receive both the basic limited warranty and the traditional, parts only extended limited warranty that applies to their equipment. If such a homebuyer desires to switch from the traditional parts only extended limited warranty to the alternative reduced parts and labor coverage, the homebuyer must make such selection within sixty (60) of the closing date. ii

Homebuyers can also purchase additional labor coverage through the Comfort Shield® program, which is provided by Service Net Warranty, LLC, part of AIG, and is transferrable.

ⁱ Terms, conditions, and exclusions apply. Please review the full terms and conditions at Lennox.com/WarrantyYourWay.

Homebuyers must register or, if applicable, inform Lennox of their selection through the www.WarrantyYourWay.com website, by contacting Lennox Customer Service at 1-800-9-LENNOX, or www.lennox.com/help/contact-us/warranty (clicking on "E-mail our Contact Center").